

### TWIN PEAK S.A.

# VODo™ BYOD for Hotels

Today all your hotel guests carry their hand held devices everywhere they go. Now you can reach them anytime, anywhere in the hotel, in rooms, swimming pool, cafés, lounges, etc, and deliver **First-class Entertainment** to their tablets and smart phones. Your BYOD (Bring-Your-Own-Device) guests can enjoy Hollywood premieres, kids movies, blockbusters − in their smart phone, tablet or laptop. Plus, optionally, Live Channels, Newspapers / Magazines, and custom TV content. On-Demand, with our VODo™ service and BYOD (Bring-Your-Own-Device) technology.

No Internet required. VODo BYOD is received via Wi-Fi from a central server. The service is offered to your hotel **free of charge** by Twin Peak S.A. – a hospitality entertainment company providing next generation media services, since 2003.



The VODo BYOD service is offered for:

- √ Laptops
- √ Tablets
- ✓ Smart phones
- Rooms with TV-set (via VODo receiver)

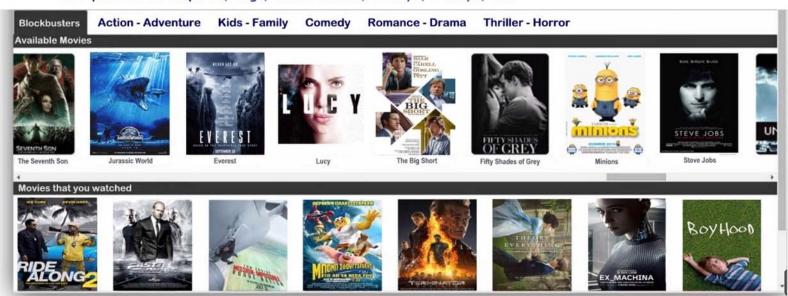
#### In VODo BYOD you can enjoy:

- Hollywood premieres a few days after theaters.
- Blockbusters, Kids movies, Action, Adventure, Thriller, etc.
- Promotional material, e.g., hotel Magazine, etc.
- Information, like weather, transport, site-seeing, shopping, etc.
- Optionally: Music, magazines, newspapers, TV channels.

## How it works

The VODo™ BYOD service works as follows:

- Twin Peak installs a central server in the hotel. Analysis of existing Wi-Fi configuration is made, and access points may be added in order to reach all hotel areas.
- Everyone within the hotel, e.g., guests, visitors, personnel, can enjoy the service with the web browser on their smart phone, tablet or laptop. Note that only local Wi-Fi is used.
   No Internet connection is required.
- VODo BYOD is available everywhere within Wi-Fi range, in hotel rooms, lounges, the swimming pool, cafés, garden, etc.
- To watch a movie, a user needs to obtain a pass code, either: (1) from the reception desk, e.g., 2.99 5.99€; (2) from the Internet, e.g., from the hotel's or our own website;
   (3) for free, i.e., included in the price of a suite or a vacation package.
- Guests can enjoy any free content, browse hotel information, listen to music, read newspapers / magazines and browse the available movie catalog with posters, movie information and trailer to facilitate selecting the desired movie. At that point, in order to watch the premium content the user must enter the code obtained as above.
- The movie catalog includes more than a 100 movies, from which 40-50 are Blockbusters
  that have not been shown on free TV yet, and most of them not even on Pay-TV. Movies
  are subtitled or dubbed in at least 2 languages. A user can watch all the movies until
  the pass code expires, e.g., in 24 hours, 3 days, 7 days, etc.



# **Our Proposal**

Twin Peak offers VODo BYOD to your hotel "turn-key". We will operate the service, the Hotel will promote and sell the service to your guests, while keeping **your share of revenues**. The final price to the users will be set so that the Hotel has sufficient profit, and mainly VODo BYOD is affordable and attractive for everyone.

- ✓ VODo BYOD is offered to your Hotel free of charge.
- ✓ Twin Peak takes care of all expenses rights, equipment, installation, etc. The server's cost is 1.000€ which you pay at start, but you keep it from our share of revenues.
- ✓ Your hotel is upgraded with the novel VODo BYOD service.
- ✓ New revenues for your Hotel.
- ✓ Great experience for your guests, and more enjoyable stay.

## Contact

For a live demonstration of the VODo BYOD service, and for any other information, please contact Mr. Papayiannopoulos, at (+30) 690 759 3455, or at sp@twinpeak.gr.